

Quarterly Update

Ohio Small Business Development Center - Region 10

Volume 5, Issue 1 - May 2009

Small Business Development Center Wins Excellence and Innovation Award

The Small Business Development Center at Zane State College's Willett-Pratt Training Center was recognized with the Service Excellence and Innovation Center Award from The Small Business Administration. Cindy Voorhies, Director of the Small Business Development Center, accepted the award on April 22 at the Pinnacle Golf Club in Grove City, Ohio.



Voorhies, who provides counseling to Ohio's entrepreneurs at various stages of business development and growth, is one of 13 small business owners or advocates that were recognized during the Celebrating Success in Small Business Ceremony.

"I think it is wonderful that the Small Business Development Center recognizes the contributions of small businesses each year," said Voorhies. "Small businesses employ more than 50 percent of the private sector work force and generate more than 50 percent of the non-farm private gross domestic product. This means that about 99 percent of our country's businesses are, in fact, small businesses. They are integral to the economic well-being of America."

Through the Small Business Development Centers of Ohio, small business owners have a free resource to assist them as they start, grow and sustain their business. Services include assistance in training and development, business assessment, advising, networking opportunities and identifying funding opportunities. Services can last throughout the life of the business if needed.

The SBDC of Ohio program was created in 1985 through a partnership between the U.S. Small Business Administration and the Ohio Department of Development. Since 1991, the Small Business Development Center of Ohio Network has helped more than 137,000 small businesses and created and retained 185,441 jobs. To learn more about services offered by the Small Business Development Center, contact Cindy Voorhies at 740.588.1331.

Region 10 County Statistics* (July 2008 – December 2008)

Belmont Co. 19 distinct clients 95 client sessions 101 hours devoted	Carroll Co. 8 distinct clients 33 client sessions 54 hours devoted	Columbiana Co. 10 distinct clients 33 client sessions 61 hours devoted	Coshocton Co. 25 distinct clients 56 client sessions 98 hours devoted	Guernsey Co. 82 distinct clients 291 client sessions 306 hours devoted
Harrison Co. 6 distinct clients 59 client sessions 82 hours devoted	Holmes Co. 4 distinct clients 18 client sessions 36 hours devoted	Jefferson Co. 21 distinct clients 70 client sessions 116 hours devoted	Muskingum Co. 70 distinct clients 284 client sessions 301 hours devoted	Tuscarawas Co. 57 distinct clients 230 client sessions 374 hours devoted

*Other counties serviced are not included in Region 10 County Statistics



DIRECTOR'S REVIEW

They say time flies and I am living proof. It is hard to believe that a year has come and gone. I started in my position as Director of the Small Business Development Center in May 2008 and have learned a lot but there is much more to learn. It has been my pleasure to serve our many clients over the past year and I look forward to continuing that in the future. It is very clear that the economy is struggling and you are living proof of the many challenges. Much of the focus today is sustaining your business and not necessarily growing it. With that in mind, I would encourage each and every one of you to continue to take advantage of the services that the SBDC offers. We have many resources available, throughout the region, which could be more effectively utilized. Feel free to contact us to discuss this further.

In closing, I want to personally commend you, as a small business owner, for having the commitment to persevere. You truly are the backbone of the American economy. Continued best wishes, *Steve Schillig, Region Director*

Hi, Everybody!

Hope your business is holding up ok. There are much better times ahead and it looks like the money is starting to flow over there. I've been learning a lot more about entrepreneurship here, from folks all over the world. The Saudi's have a whole different way of doing business. I'm helping to develop programs in Entrepreneurship, Mentoring, Project Management and Leadership to help them learn more about the American way of enterprise.

I'm also making contacts here that I hope will build opportunities for all the entrepreneurs in Region 10. I'll be eager to share these contacts and experiences with any of you who are interested.

Til then, Good Luck and Good Selling,

Joe

Joe Belinsky is in Saudi Arabia through June teaching Entrepreneurship at King Saud University. He will resume his counseling duties at the SBDC in July.



Steve Schillig, Region Director
Ohio Small Business Development Center
Kent State University Tuscarawas
330 University Drive, NE
New Philadelphia, OH 44663
Phone: 330.308.7479
E-mail: sschil10@kent.edu



Cindy Voorhies, Director
Ohio Small Business Development Center
Zane State College
Willett-Pratt Training Center
9900 Brick Church Road
Cambridge, OH 43725
Phone: 740.588.1331
E-mail: cvoorhies@zanestate.edu

Upcoming Entrepreneurship I.N.C Workshops Currently Available

Location	Date	Time	Location	Date	Time
Kent State Tuscarawas	June 2, 2009	1-3 p.m.	Muskingum County	June 10, 2009	1-3 p.m.
Kent State Tuscarawas	July 7, 2009	10 a.m. - noon	Business Incubator	June 24, 2009	1-3 p.m.
Kent State Tuscarawas	August 4, 2009	1-3 p.m.	Zane State College	To Be Announced	
Coshocton COC	June 12, 2009	1-3 p.m.	Willett-Pratt Center		
Coshocton COC	July 10, 2009	1-3 p.m.	Ohio University	June 18, 2009	1-3 p.m.
Coshocton COC	August 14, 2009	1-3 p.m.	Eastern		
Steubenville COC	June 24, 2009	1-3 p.m.			
Steubenville COC	July 22, 2009	10 a.m. - noon			
Steubenville COC	August 19, 2009	1-3 p.m.			
Carrollton Library	July 2, 2009	10 a.m. - noon			

◆ To register for classes held at Kent State University Tuscarawas, Steubenville Chamber of Commerce, Coshocton Chamber of Commerce or Carrollton Library, call 330.308.7434.

◆ To register for classes held at Muskingum County Business Incubator, Zane State College Willett-Pratt Center or Ohio University Eastern, call 740.432.6568



Ohio

Small Business Development Centers

The Small Business Development Center Program of Ohio (SBDC) program is funded in part through a co-operative agreement with the U.S. Small Business Administration. The SBDC program is also funded in part by the Ohio Department of Development. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Steve Schillig, Region Director, at The Ohio Small Business Development Center at Kent State University Tuscarawas, 330 University Drive NE, New Philadelphia, OH 44663 or 330.308.7479.